

**Districts' efforts for data use and computer data systems:  
The role of sensemaking in system use and implementation**

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**Description of Article:**

Drawing upon the concept of interpretive flexibility, this study illuminates some of the sensemaking processes around teachers' uses of data and computer data systems. Accordingly, it provides recommendations regarding into how researchers, school, and district leaders might be more attentive to the "people problems" around data system implementation.

### **Structured Abstract**

**Background:** Increasingly, teachers and other educators are expected to leverage data in making educational decisions. Effective data use is difficult, if not impossible, without computer data systems. Nonetheless, these systems may be underused or even rejected by teachers. One potential explanation for such troubles may relate to how teachers have make sense of such technologies in practice. Recognizing the interpretive flexibility of computer data systems provides an avenue into exploring these issues.

**Objective:** This study aims to explore the factors affecting teachers' use of computer data systems. Drawing upon the notion of interpretive flexibility, it highlights the influence of sensemaking processes on the use and implementation of computer data systems.

**Research Design:** This comparative case study draws upon interview and observational data gathered in three school districts. Matrices were used to compare understandings about data use and about computer data systems within each district by job role (i.e., central office member, campus administrator, and teacher), as well as across districts.

**Results:** Our findings challenge commonplace assumptions about technologies and their "effects" on teacher work. For example, access to a system or its functions did not determine changes to practice. Paradoxically, we even found that teachers could reject or ignore functions of which they were personally in favor. Although computer data systems can support changes to practice, we found that agency for change rested in people, not in the technologies themselves. Indeed, teachers' sensemaking about "data" and "data use" shaped whether and how systems were used in practice. Although central offices could be important to sensemaking, this role was often underplayed.

**Conclusion:** We provide recommendations regarding how researchers, school, and district leaders might better conceptualize about data and data systems. These recommendations include recognizing implementation as an extended period of social adjustment. Further, we emphasize that it is the unique duty of school and district leaders to share their visions regarding data use, as well as to engage in dialogue with their communities about the natures of schooling and data use.

## **Executive Summary**

When faced with tasks that are burdensome or time-consuming, the conventional wisdom says to turn toward technology. Faced with the significant burdens associated with effective data use, school districts have invested significant resources in computer data systems. Although these systems hold much promise, there is growing evidence that they may also be underutilized. Some of these problems may be due to having focused on the technical problems around system implementation without having also focused on the “people problems.” In this comparative case study of three school districts, we draw upon concepts around sensemaking to explore factors affecting teachers’ uses of these systems. Further, we provide recommendations regarding how researchers, school, and district leaders might better conceptualize about data and data systems. In this executive summary, we showcase some of the major issues raised in the full article.

### **Computer Data Systems: Technological Determinism versus Interpretive Flexibility**

Computer data systems play a prominent role in data use initiatives, offering educators a variety of data and complex analyses. Indeed, much of the work of data use would be difficult, if not impossible, without data systems. The conventional wisdom about these systems, however, has been technologically deterministic: it is commonly assumed that data systems are “tools” with predetermined “effects” on how educators go about their jobs. In this view, bringing about changes to practice becomes a matter of ensuring access to the “right system” with the “right data.” Focusing on such technical issues, however, obscures the importance of the “people problems” around data systems. Additional insights might be gained by also accounting for the human and contextual factors influencing whether (and how) technologies are enacted in practice.

One way to begin uncovering the natures of these other factors is to recognize the interpretive flexibility of technologies. Drawn from research on information systems (IS) and management information systems (MIS), interpretive flexibility suggests that technological artifacts can carry different meanings for different social groups. This notion provides a venue into examining sensemaking issues around people and their technologies by suggesting that the “reality” of a computer data system may be influenced by users and their values, interests, or assumptions. Thus, how a data system used, rejected, or adapted in practice might be associated with how the technology has been socially constructed. As opposed to technological determinism, this emphasis on sensemaking situates agency for change in people and not in technologies.

## **Results**

Although computer data systems offer an important first step to changing practice, we found that such changes were not predetermined by the technologies themselves. Instead, we found that notions about what constituted “data” and “data use” served as users’ interpretive lenses, giving them expectations for what “ought” to be in systems and they should be used. Differences in these lenses were associated with social groupings (e.g., district or job role), and one system could be present in two districts but be understood and used quite differently.

Contrary to deterministic notions about technology, we did not find that simply having access to a system or its functions resulted in use. In fact, we found a paradox around data systems and practice. Although teachers could be positive about and aware of certain features’ potential contributions to practice, the actual selection of features they reported actually using was much more limited. Having the “right” data and “right” system features was not enough to ensure use. Indeed, notions about data use seemed to illuminate certain system features, while

making it easier to ignore others. Although messages emanating from central office about which data to prioritize or value often influenced teachers, we also found that central offices were rarely deliberate in attending to teachers' sensemaking around data and data systems.

## **Discussion**

The implications of our findings for researchers and educational leaders were several. Contrary to popular expectations, only one district's notions about data were particularly centered on achievement according to state accountability policies. If particular notions about "data" and "data use" are not a given, then this opens up questions about different notions and their unique implications for practice. Thus, the current study provides researchers with a foundation from which to continue building particularized accounts about approaches to data use and additional insights about the social dynamics influencing those approaches.

Our study also highlighted the importance of resisting technological determinism in approaches to researching and implementing computer data systems. In particular, we provide recommendations regarding how scholars and central offices might conceive of implementation as an extended period of social adjustment. This shifts one's focus from the technical problems around such endeavors to the "people problems" around them. Doing leads one to attend to how conversations and understandings about data systems are developed over time.

Additionally, our study raises the bar on the work of school and district leaders. Interpretive flexibility highlights the importance of vision around data, but it does not point toward any "best" vision. Developing vision is one of the unique tasks of leaders. This requires not only sharing one's personal vision, but also engaging with communities around what they want in and from their schools. It involves exploring questions around teaching and learning, and thus around data use, together.

## Introduction

A typical belief about technologies is that they improve work. Faced with a task that is burdensome or time-consuming, we seek out tools that will make our efforts more productive. For example, the work of effective data-informed decision making has been portrayed as difficult without the benefits of computerization (Knapp, Swinnerton, Copland, & Monpas-Hubar, 2006; Means, Padilla, DeBarger, & Bakia, 2009; Wayman, Cho, Jimerson, & Spikes, 2012; Wayman, Stringfield, & Yakimowski, 2004). Via computer data systems, teachers now have access to a variety of functionalities for enhancing their decisions about students. These include: the integration of longitudinal data; the disaggregation of that data by class, student, or other demographic factor; and the calculation of future performance (e.g., Brunner et al., 2005; Chen, Heritage, & Lee, 2005; Wayman, Cho, & Shaw, 2009). Thus, computers data systems may be seen as a natural remedy for the technical problems associated with data use.

For districts, such remedies may be in high demand. Standards-based accountability policies continue to elevate the importance of effective data use (Ingram, Louis, & Schroeder, 2004; Spillane, Parise, & Sherer, 2011; Valli & Buese, 2007), and districts have continued to increase their investment in data systems (Burch, 2010; Means et al., 2009). Despite increased access to computer data systems, however, there is increasing evidence that data systems may be underutilized (Means et al., 2009; Wayman, Cho, & Shaw, 2009; Wayman et al., 2012). Contrary to the hope that such tools might become integral to teachers' everyday work, data systems seem to be used more sporadically.

If data systems can improve work, why have not districts' investments resulted in more widespread teacher use? A conclusion of this paper is that providing access to technology systems may be only a first step to supporting changes to the use of data in practice. Although

some districts have attempted to address the technical challenges associated with data use, they have yet to adequately attend to the social and interpretive dynamics underlying system implementation. Thus, our aim in the present study is to examine teachers' use of data systems by focusing on the role of sensemaking in system implementation.

Drawing upon the concept of interpretive flexibility (e.g., Leonardi, 2009a; Pinch & Weibe, 1984; Winner, 1993), we examine understandings about data systems and how these might vary among social groupings, such as district or job role (i.e., central office member, campus administrator, and teacher). In doing so, we are guided by one fundamental research question: What factors affect teachers' use of computer data systems? To answer this question, we rely upon data from a comparative case study of three districts, juxtaposing how they and people in various roles conceived of data use and computer data systems.

### **Literature Review**

To support our perspective, it is necessary to review the literature in two areas: computer data systems for examining student data, and the interpretive flexibility of technology. In the following narrative, we provide a section for each.

#### **Computer Data Systems**

In order to understand computer data systems, it is helpful to understand their prominence in data use. At the heart of data use initiatives is the premise that information about students can and should be leveraged in educational decisions. In line with Black and Wiliam's (1998) promotion of formative assessment, advocates for data use thus envision bringing together a wide variety of data as feedback about student learning (e.g., Hamilton et al., 2009). Some of these data may include standardized end-of-year or interim tests, many of which are intended to align to state standards (Ingram et al., 2004; Polikoff, Porter, & Smithson, 2011; Spillane et al.,



2011; Stecher, Hamilton, & Gonzalez, 2003). Other commonly collected forms of data may include grades, attendance, portfolios of student work, and student demographic information (e.g., ethnicity, gender, or special needs status) (Lachat & Smith, 2005; Supovitz & Klein, 2003; Wayman & Stringfield, 2006).

Without technologies (i.e. computer data systems), it would be difficult, if not impossible, for educators to manage and analyze such prodigious assemblies of data. Wayman et al. (2004) have reviewed the common characteristics and categories of data systems, while others have described the use of individual systems in practice (e.g., Brunner et al., 2005; Chen, Heritage, & Lee, 2005; Wayman & Stringfield, 2006). Features that are increasingly available to teachers include: customized reporting for teachers or other audiences; information about individual student strengths and weaknesses; information about group- or classroom-level instructional needs; disaggregation by ethnicity, at-risk status, or other special program status; and longitudinal, diagnostic, or predictive calculations of student performance. As new functionalities and associations with new technologies (e.g., mobile devices and classroom “clickers”) continue to emerge, definitional boundaries around systems continue to blur (Wayman, Cho, & Richards, 2010).<sup>1</sup>

Computer data systems are not simply passive repositories for data about students. They have the ability to combine, compare, and transmit in ways that could benefit educators’ decisions for students. They can deliver not only predictions about test achievement and other measures of progress, but also links to outside instructional resources that are relevant to the

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<sup>1</sup> Thus, although categorizing systems based upon the intentions of their designers provides an etic view of their potential, emic views of what they actually mean to users in practice may also prove valuable to the field.

data at hand (Wayman, Cho, & Shaw, 2009). Such potential has led to positive images around computer data systems. For example, educators have reported having a more robust sense for students' needs by drawing upon a wide variety of data (Lachat & Smith, 2005; Wayman & Stringfield, 2006). Touting the benefits of one particular system, Tucker (2010) exemplifies much of the optimism regarding the potential for computer data systems to benefit teaching and learning:

With a couple of mouse clicks, classroom teachers can now get such data as interim test scores, subject grades, attendance records, and English language learner status on a single computer screen. Thanks to [this system], a high school instructor who may have a student for just one period a day can now see how that student is progressing across all courses, and can identify students at risk of academic failure. Teachers are now able to spot long-term learning trends, even for students who moved often among schools and who have only just arrived in the class. (p. 2)

In the hopes of leveraging these sorts of technological advancements, districts' investment in computer data systems has continued to grow (Burch & Hayes, 2009; Means et al., 2009).

The observation we draw about this literature base and from our own research experience is that views about data systems have tended toward technological determinism. In other words, "effects" on work are assumed to originate from the data systems themselves. These effects are assumed to be universal and predetermined by the "tool" in question. In this view, bringing about change becomes a matter of funding and offering access to the right system. Technological determinism creates "blind spots" in educational policies by equating technology adoption to educational progress (Brooks, 2011). Accordingly, it may be time to problematize computer data systems and to question their agency in creating educational change.

In other words, technologies might have the potential to remedy some of the technical problems of data use, but whether (and how) they get used is a "people problem." It's necessary to also address the human and contextual factors at play in the enactment of technologies.

Sensemaking perspectives may provide alternative ways to understanding these other factors around technology use. Sensemaking perspectives have been applied toward unraveling issues in policy implementation (Datnow, 2006; Palmer & Snodgrass Rangel, 2011; Spillane, Reiser, & Reimer, 2002), and interest in applying sensemaking frameworks to problems in data use has continued to mount (Coburn & Turner, 2011; Honig & Venkateswaran, 2012; Young, 2006). Even so, we are unaware of any study that has specifically addressed sensemaking issues around computer data systems. Nonetheless, ways to begin to understand sensemaking about technologies are prevalent in fields such as Information Systems (IS) and Management Information Systems (MIS). One example of this is the notion of interpretive flexibility. In the following section, we draw upon scholarship in these fields to explore this notion.

### **The Interpretive Flexibility of Technology**

One issue at stake in studying technologies and their use involves whether they have predetermined outcomes for organizations. Technologically deterministic perspectives tend to portray technologies as imbued with preset goals or “effects” on work (e.g., Barley, 1990; Brooks, 2011; Orlikowski & Iacono, 2001). Thus technologies might be assumed to naturally and universally make work faster, reduce burden or tedium, or otherwise improve efficiency.

Technologically deterministic perspectives can be contrasted with those that emphasize sensemaking. Take, for example, problems around teachers’ underuse of data systems (Means et al., 2009; Wayman, Cho, & Johnston, 2007; Wayman et al., 2009). Some factors associated with these problems include: teacher dissatisfaction with the data available or its timeliness; trouble finding the data desired; lack of familiarity with the data and its potential uses; and ease of use. From a technologically deterministic perspective, responses would involve ensuring that systems provided the “right data,” redesigning systems to work more quickly or easily, and improving

users' knowledge about the tools. Although such thinking can have merits, it also assumes that how people use their technologies and do their jobs is purely rational (Orlikowski & Barley, 2001; Scott & Davis, 2007).

On the other hand, sensemaking perspectives might see these challenges as symptoms of a larger problem: how people have understood and interpreted their worlds. Sensemaking frameworks portray people as constantly processing and adapting to information from the environment (Brown & Duguid, 1991; McDaniel & Driebe, 2001; Weick & Roberts, 1993). Such perspectives help to explain non-rational or counterintuitive behaviors in organizations (McDaniel & Weick, 1989; Scott & Davis, 2007).

For example, the logic promoted by technologically deterministic perspectives is that utility and practicality (i.e. the “right” technology delivering the “right” data) are what will drive technology use. Under this logic, technologies that offer obvious benefits and advantages should win out over others. To the contrary, Leonardi (2009a) describes how negative conversations and opinions spread early on during technology adoption can derail the use of a system that promised to deliver what people said they wanted. Further, educators' use of parallel systems offers another counterpoint to the conventional logic. Wayman et al. (2007) found that some teachers maintained traditional paper gradebooks *simultaneously* with online gradebooks, despite the burdens of the former and promises of the latter. In this same district, schools were found to be using the district student information systems and their own systems *for the same data*, despite the obvious human and financial costs this entailed. Considerations such as these suggest that although the material characteristics of technological artifacts are important, accounting for sensemaking around those artifacts may equally important.

The notion of interpretive flexibility provides a venue into examining the sense people have made about their technologies. It begins by recognizing that social groups can have different values, expectations, and beliefs about the world.<sup>2</sup> Originating in the scholarship on the Social Construction of Technology (SCOT) (e.g., Pinch & Weibe, 1984; Winner, 1993), interpretive flexibility suggests that technological artifacts can carry different meanings for different social groups. Therefore, although designers and planners may have certain hopes for the use of computer data systems, interpretive flexibility suggests that the “reality” of the artifact is determined by users and their social interactions. When viewed across social groups, the significance and purposes of a technology can be seen as varying. This contrasts with current frames of understanding in the scholarship on data systems.

In the light of interpretive flexibility, technological artifacts are not neutral, nor are they imbued with fixed, universal meanings. Rather, users’ values, interests, and assumptions shape the experience and enactment of a technology (Leonardi, 2009b; Markus & Robey, 1998; Orlikowski & Barley, 2001; Orlikowski & Iacono, 2001). In short, technologies are not simply machines, dropped into organizations without the need to account for sensemaking. Instead, each exists in a particular time and place, among particular sets of people. Technologies are not simply “the computer.” Rather, the burden on researchers is to attend to the narratives, social interactions, and experimentation involved in their use (Barley, 1990; Brown & Duguid, 1991; Davidson & Chismar, 2007; Orlikowski, 1996). This sheds light on what technologies really

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<sup>2</sup> Drawing upon other studies of technologies and organizing (e.g., Bailey & Barley, 2011; Barley, 1990; Carlile, 2002), our definition of social group includes job role as well as organization at large.

mean to work. Consequently, interpretive flexibility leads one to locate agency for changes to work not in tools, but in people.

For educational researchers, interpretive flexibility affords a useful way to conceptualize computer data systems, as well as the data they afford. Examining the meanings of data systems across districts or roles within districts (i.e. social groups) can help to illuminate why data systems might be underutilized. For example, some district leaders or vendors might be surprised when a powerful, easy to use tool fails to make the impact on teachers' data use that they had envisioned. Whereas a natural response might be to doubt the tool or its design, a better response might be to investigate what sense teachers have made of those artifacts. If leaders or vendors are surprised, it might be because they neglected to realize that teachers' visions about a system's fit to practice could be different from their own. In this manner, interpretive flexibility sheds light on social and organizational issues in district data initiatives.

### **Methods**

The notion of interpretive flexibility allows us to attend to the ways in which meanings around data and around computer data systems might vary according to social groupings. The social groups examined in this study were school districts and job roles within districts. Each school district was considered its own case, or bounded system (Merriam, 2009; Stake, 1995), with the roles of central office member, campus administrator, and teacher embedded within them. We use the term "people" to describe these groups all together, without reference to role.

#### **Access to the Study Districts and Their Contexts**

The data for present paper were collected during the second year of a larger, three-year study on district data use. This larger study was aimed at determining data use practices common

among school districts, as well as guidance around how to improve district policies around data use.

Data were collected in three districts in Texas.<sup>3</sup> Boyer School District was a high-achieving district of approximately 8,000 students that mostly served a non-Latino White population,<sup>4</sup> less than five percent of whom were economically disadvantaged. Gibson School District was a district of mid-range achievement that served approximately 25,000 students of various ethnic backgrounds,<sup>5</sup> half of whom were economically disadvantaged. Musial School District was a district of mixed achievement that served approximately 45,000 students of various ethnic backgrounds,<sup>6</sup> a third of whom were economically disadvantaged. The districts in this study were not known for (nor were they selected because of) their success at using data.

These districts were subject to the Texas Assessment of Knowledge and Skills (TAKS) test, the statewide criterion referenced accountability test. Other assessments used by each district, however, varied. For example, Musial used district-wide benchmark tests, which were intended to align to the state test. Gibson, however, used interim assessments that were intended to align to specific curriculum units and lesson objectives that teachers were expected to have taught. Boyer used benchmark tests but these were rarely mentioned by participants.

Although the study districts had numerous had multiple data systems, two were the focus for the present study. The first was Front End and second was Flighpath.<sup>7</sup> Although different,

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<sup>3</sup> Pseudonyms are used for each district.

<sup>4</sup> 80% non-Latino White, 10% Latino.

<sup>5</sup> 40% Latino, 30% non-Latino White, 20% African American.

<sup>6</sup> 50% non-Latino White, 25% Latino, 10% African American.

<sup>7</sup> Pseudonyms are used for any systems mentioned in this study.

these systems overlapped in that they afforded access to state- and district-level test data, drill-down by objectives for students and classrooms, and other forms of disaggregation.

Front End had been designed by the Musial district's technology department in coordination with a teacher user group and the associate director for data use. Front End drew upon a wide assortment of data from the district's data warehouse. This was considered an improvement over the district's previous practice of emailing large Excel spreadsheets of student data. Before the advent of Front End, site licensing issues had prevented teachers from direct, individualized access to student data. Accordingly, Front End was new to the teachers in this study.

The second was Flightpath, an assessment system that was present in two districts. In Gibson, Flightpath had been in use for teacher appraisal data. During our study, it was being expanded to take the place of the previous assessment system. It delivered data from state tests, the district's interim assessments, and tests designed at the campus level. In Boyer, Flightpath was implemented similarly. It was accessible by educators throughout the district for state test and district benchmark data.

### **Data Collection**

Data collection took place from March 2010 to January 2011. Data sources included interviews (e.g. individual interviews and focus groups) and observations. In total, 82 central office members, campus administrators, and teachers participated in individual interviews or focus groups. Generally, central office members participated in interviews individually and campus-level educators participated in focus groups.

**Interviews.** Our interview sampling was aimed at developing a sense for the unique perspectives of job roles within each district. The sample of central office began with a start list



that then expanded based upon other participants' recommendations about other potentially important or knowledgeable informants. Seventeen central office members were interviewed in total.

The sample of campus-level educators began by choosing one high school, middle school, and elementary school at random from each district (nine schools overall). In each school, two focus groups were conducted, one for administrative teams and the other for teachers. Principals were asked to participate in their campus's administrator focus group and chose members of their administrative team that could contribute to the conversation. Teachers were selected from each campus at random, with checks to ensure a variety of grade levels or content areas. Teacher focus groups typically consisted of four to six teachers. In all, nineteen campus administrators and 46 teachers participated in focus groups.

Before beginning each interview (individual or focus group), participants were informed about our interest in their uses of data and computer data systems. They were informed that their remarks would be anonymized, but that in aggregate their insights could contribute to recommendations for each district or for the field at large. All interviews were recorded and transcribed.

Interviews followed semi-structured protocols (e.g., Merriam, 2009; Miles & Huberman, 1994; Weiss, 1994), which are provided in Appendix A. All protocols addressed the same lines of inquiry, but differences in audience (i.e. central office, campus administrator, or teacher) made some questions better jumping off points than others. For example, it was more sensible to start central office members off with questions about the district before discussing particular issues around teachers' data use or data system use. On the flip side, it was more sensible to start teachers off with questions about their actual work using data. Conforming changes in wording

were also made when asking about interactions with people in other job roles. In the end, all protocols addressed issues that included: district initiatives around data use and around data systems; how teachers used data; how teachers used computer data systems; and the fit of data systems to teachers' work.

**Observations.** Observations provided a first-hand sense for how districts were conceptualizing about data and computer data systems. We were purposeful in selecting field experiences that could provide a glimpse into how people perceived data systems, challenges to system implementation, and how particular data systems might be considered important to work in the district. In line with the partnership between our research team and the study districts, our selection of these events was facilitated by central office members. They arranged access to or otherwise invited us to these events. Thus, the overall sample of events included trainings around computer data systems and principal's meetings, as well as meetings between the research team and central office leaders about the larger study. In total, 13 observational sessions were conducted. Most sessions lasted between 60 and 90 minutes, and the average duration an observation was approximately 80 minutes.

All observational data were collected by the first author. Following recommendations of Emerson, Fretz, and Shaw (1995), details during field experiences were quickly recorded as jottings, which were later expanded into lengthier fieldnotes. A personal shorthand using abbreviations, acronyms, and symbols helped keep the jottings process speedy and fluid. For example, the word "teacher" would be written as "tchr" and circled; "PowerPoint" would be written as PPT. Throughout the margins of these jottings, time of day would be recorded every three to five minutes, helping to provide a sense for the overall pace of events during the field experience. Efforts were made to directly quote or paraphrase statements made by participants.

Other details collected included actions, mannerisms, and reactions among them. Subsequently, the first would author would expand these jottings into longer, more tightly knit fieldnotes. The basic aim was to recreate the experiences in prose. This conversion process took typically took place within a day after the field experiences.

In this way, a typical set of completed fieldnotes for a computer data system training session would begin with a description of the environment before the actual training began. Examples of this might include the music playing, how people are seated or grouped, and information displayed on the wall. How and if those present interacted with the observer would also be recorded. When specific images from the computer data system were displayed, these would be drawn and labeled with information such as what windows were open and what kinds of information were viewable to the audience. What presenters and audience members said and did would be noted, turn by turn. Thus, if a presenter recounted a story, asked for a show of hands, or told a joke, fieldnotes would describe the content of these events, along with when they occurred. Further, fieldnotes would include descriptions of responses, such as estimates for how many audience members paid active attention, raised their hands, or laughed along. Similar notes were made if a particular data system function elicited murmurs of approval, was seen as problematic by the audience, and how.

### **Data Analysis**

As data were being collected, they were also being analyzed. This helped to sharpen data collection and analysis jointly (Bosk, 2003; Merriam, 2009). Informally, data analysis was supported through the use of a research journal. Formal analysis of transcripts and field notes began with a start list of codes, which resulted in case portraits and culminated in the use of matrices for cross-case comparisons.

**Research journaling.** In February 2010, the first author began a research journal using Microsoft OneNote. This journal aimed to record key events, decisions, musings, and questions related to the study. It supported the reliability of research findings by providing a trail for reviewing how insights were developed (Erlandson, Harris, Skipper, & Allen, 1993; Yin, 2009).

As data collection progressed, a concerted effort was made to follow each interview or observation with a research journal entry that pushed data analysis forward. Two practices in this were especially beneficial. One was writing a journal entry within 24 hours after field experiences. This helped to capture ideas while they were still fresh.

The other was keeping the journal open and accessible on an adjacent computer screen while transcribing interviews or writing up field notes. On one hand, this made it easier to sketch out and to record reactions to interesting statements or occurrences. On the other, it provided a way to monitor the progress of data collection. Some entries attempted to draw connections among various the interviews and field experiences. Others evaluated whether data collection was adequately addressing issues of interest. Additionally, notes about next steps, as well memos oriented toward connections to the literature or theory, were also part of this research journal. Aside from OneNote's basic search functions, many of these activities were facilitated by its capacity to organize entries by pages, tabs, and tags.

**Codes and coding.** All data were coded using the Atlas.ti software. This allowed data to be tagged and later disaggregated according to district name and participant role (i.e. teacher, campus administrator, or central office member).

Observational data were analyzed in the same manner as interview data. The aim behind the observation was to enrich and help triangulate information from our interviews (Yin, 2009), but not necessarily afford generalizations about the districts on their own. Because observations

took place in situations where it was typical to have one speaker holding the floor at a time (e.g., meetings and trainings), many statements and utterances were directly attributable to specific people. Signs of relative engagement or enthusiasm (e.g., applause, laughter) were not coded as speaking an opinion. Instead, these were seen as glimpses into the spirit of activities in the district, providing an informal check on whether any adjustments in data collection or analysis were in order.

Coding began with a start list of codes that were refined and strengthened as the study progressed (Eisenhardt, 1989; Miles & Huberman, 1994). Appendix B provides examples for how the final coding scheme was applied to raw data. Table 1 compares the start list to the final list of codes. Although the two lists are similar, explaining some of the differences between them help to highlight how insights about sensemaking around data and computer data systems emerged. For example, although there was a code for capturing work practices and situations regarding “how” particular data were used, it soon became apparent that participants also devoted significant effort to explaining the “why” and “ought to” behind their data use. These things seemed neither predetermined, nor universal. Thus, a code was added to capture the intents and purposes for data.

Table 1

*Comparison of coding schemes*

Start list	Final list
	Data's intents and purposes
Uses of data	Uses of data
Plans and initiatives for data use	Efforts to support data use

Computer data systems' intents and purposes	Computer data systems' intents and purposes
Uses of computer data systems	Uses of computer data systems
	Efforts to support computer data system use

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Other refinements were made to better account for sensemaking issues in initiatives for supporting data use. Whereas the initial focus was on formal plans and initiatives, it soon became apparent that these efforts were intertwined with official narratives, backstories, and participants' personal opinions. Thus, the code for these issues was redefined to account for these dimensions around districts' efforts.

On a similar note, a code was added to separate efforts to support the use of computer data systems from those efforts around data use. Although our initial assumption was that the former was merely a subset of the latter, it became evident that labor in these endeavors was often divided. For example, each district had personnel who were primarily responsible managing and offering professional development for the "technology side" of things, while others were responsible for the "instructional" or "data use side" of things.

Overall, the final coding scheme threw into relief how people in each district and each role thought about data, computer data systems, and their respective uses. Next we describe our procedures for analyzing these data by district and role.

**Within- and cross-case analyses.** Within-case analyses resulted in case portraits describing each individual district. These helped to highlight any trends in how people from different job roles saw data, computer data systems, and central offices' influences on their use. Roles were free to echo each other or to tell their own stories. This afforded the application of a

“replication logic” across the roles, shedding light on instances in which some patterns might hold and others might fail (Yin, 2009).

Accordingly, the use of matrices (Eisenhardt, 1989; Miles & Huberman, 1994) also supported the development of case portraits. In simple terms, matrices are tables with rows and columns. An example of a within-district matrix might be one comparing how different job roles regarded their computer data systems. Job roles would comprise the rows of the matrix and themes or issues of interest would comprise the columns. In this example, rows included central office members, campus administrators, and teachers. Columns included characterizations about data systems, which functionalities were actually used, and training or other district structures. Thus, the first cell would include a short summary of how central office members conceived of their data systems. In this way, cells could be compared within themes by role and vice versa. The process was repeated for the various issues of interest.

Altogether, within-case analyses provided portraits of district trends and the degrees to which particular understandings were shared organizationally. Cross-case analyses were aimed at developing generalizations that might span the three districts. These, too, were facilitated by the use of matrices. Cross-district matrices resembled the ones described above, except that they juxtaposed information from the three case portraits. Thus, a cross-district matrix examining notions about data would juxtapose what each role for a district saw as the intents and purposes of data. Also employing a replication logic (Yin, 2009), such comparisons would reveal whether a certain perspective was particularly characteristic to a role. For example, although this was not found, it might have been possible for campus administrators to be universally (regardless of district) focused on data use as being about achievement for accountability purposes. Moreover, adding roles to cross-case matrices allowed for the comparison of overall patterns among

districts. For example, one pattern might be shared notions about data throughout a district (regardless of role), versus notions about data that diverged by role within district.

### **Study Limitations**

This study relied primarily upon qualitative interview data to examine issues around data and data systems in three Texas school districts. In this way, participants' descriptions of the use of data or of computer data systems are self-reported. Even though observational data were collected, the events observed took place away from the day-to-day demands of school-level work. In other words, although we aimed our data collection and analyses at issues around the social construction of data and of computer data systems, other methods, including a broader range of observations, might better target the issues around practice.

Due to the constraints of resources, this study provides a snapshot of three districts in the span of only one year. Although our overall sample of districts afforded a general picture of what is possible in district life, more districts would enhance the generalizability of this study. On a similar note, we have provided a general picture of school level issues in each district. Our interest was in seeking out what might be analytically generalizable or "replicated" (Yin, 2009) about schools in districts, regardless of school type. Thus, we were purposive in including each level (i.e. elementary, middle, high school) in our sample of schools per district. A study with larger resources might have met similar analytical aims by sampling more schools, but with the bonus of generalizability about unique issues facing particular school levels. Although a larger sample of schools was not possible, we did engage in peer debriefing with other researchers working on the larger study. Peer debriefing can enhance validity by providing researchers with venues for evaluating and investigating alternative perspectives (Erlandson et al., 1993; Merriam, 2009).



## Results

The notion of interpretive flexibility allowed us to attend to the ways in which meanings around data and around computer data systems might vary according to social groupings. Comparing and juxtaposing issues from each set of perspectives yielded insights into patterns that spanned groups and how particular issues had organizational consequences. Because our research question related to the factors affecting teachers' use of computer data systems, we gave special attention to teachers' unique perspectives and how they fit into other organizational issues.

Through these analyses, we found that teachers' sense and enactment of data systems were grounded in their unique notions about "data" and "data use." Further, we found that these notions were consistent based on their educational social group (i.e., their district or their role) and that the actions and messages of central office could play a role in how these notions developed. We present our findings in four sections: (1) Notions about data, (2) Making sense of computer data systems, (3) Teachers' enactment of computer data systems, and (4) The influence of central office. In conducting our analyses and presenting these results, we have sought to avoid normative assertions about any systems, approaches, or actions being "better" than others.

### Notions About Data

In order to understand the factors influencing teachers' uses of computer data systems, we first explored the district contexts for system use. In particular, we began by examining whether people in each district and each role similarly conceptualized about "data" and "data use." If the natures of data and data use were fixed, then we would have expected to find similar notions about concepts such as which data were most useful, what data are good for, and why data ought to be used.

Instead, we found a diversity of notions about data, many of them closely associated with district or role. This complicated the landscape in which teachers were expected to use computer data systems and which other roles were expected to support their implementation. Figure 1 provides an overview of the pattern in notions about data among the districts. In the two cases of Musial and Gibson, notions about data were internally consistent throughout each district, regardless of role. Boyer, however, was particularly fragmented and without consensus. There, characterizations of “data” and “data use” were most clearly delineated by role. In the following sections, we will discuss notions of data in each of our three study districts.

**[INSERT FIGURE 1 ABOUT HERE]**

**Musial’s notions about data.** The Musial district’s perspective was deeply tied to the goal of improving according to accountability rankings. Regardless of campus or central office department, “success” for both students and the district was described as increasing achievement in state rankings and state test scores.

In Musial, “data use” was consistently framed within these larger aims. The district superintendent was invested in these notions. For example, his opening address at the district leadership retreat was on “evidence of success” and culminated in publicly applauding various school leadership teams. Those that were asked to stand included those with high overall state test passing rates, jumps in state ranking, or notable percent increases in passing rates.

Central office and campus administrators also saw accountability measures as necessary to improving student learning. Central office members saw accountability measures as a way to make achievement evident. As one central office member explained, “[The state test] is how the state measures mastery and proficiency of its curriculum... [student achievement] is not really negotiable for our district.” Throughout central office, participants described success according

to these measures as a duty they owed to the state, to the local community, or to parents. In line with these attitudes, campus administrators saw these measures as vehicles for closing achievement gaps. They especially valued linking state standards to demographic data. As one Musial principal explained, the accountability system afforded a “special, laser-like focus on students,” ensuring that less students might “fall through the cracks.”

Although some teachers believed that data and the best uses of data systems extended beyond accountability, most talked about state test data when it came to “data use.” Other forms of data were rarely mentioned. Indeed, teachers’ most frequently mentioned practice using data was to “look at” state test results, noting overall categories of achievement such as tallies of students passing, failing, or scoring at the “commended” level. They considered this as providing a general awareness about student needs. It also began the process of sorting of students into groups, such as for tutorials or other assistance. None described using this data for individualized instructional practices (e.g., tailoring lessons or attention for particular students). Even those that found this dynamic lamentable conceded that it was just the way things were. As one teacher said:

Do they know where our kids are in terms of the [state test] scores? They know that. They have projections on whether we’ll be exemplary or recognized or whatever based on those scores. But do they know what they need to do to help us improve our instruction? I’m not really sure.

**Gibson’s notions about data.** The Gibson district’s perspective was aligned around the notion of “student expectations,” commonly referred to as the “SEs.” The difference between the SEs and state standards was in their granularity. The SEs constituted specific components of larger objectives. These provided the basis from which teachers were expected to design activities.

In this light, “data” could take on many forms. Rather than be limited to a particular test, the object of interest was feedback for practice. The superintendent named two benefits to this approach over one focusing on the state test. First, he believed that data at the SE-level was more actionable. Second, he believed that it opened up larger conversations for educators about instructional practices, lesson content, and degrees of instructional rigor. His belief was that offering students a broader range of learning experiences could come first, and that state test requirements could be fulfilled along the way.

One form of SE data that was common to all Gibson schools was the district interim assessments. These were designed to target particular SEs found in the district curriculum units, such that they could provide feedback about practice. In the words of one central office member:

The [interim assessments] were generated to inform instruction. If you’ve taught this curriculum, the material in the curriculum of [our district], and your students take this test that’s directly aligned with the curriculum... We want you as a teacher to look at the results to determine how well the students mastered the curriculum that you just taught over the last nine weeks.

Thus, the Gibson perspective stood in contrast to the one in Musial. Although both districts saw data use as important to serving students, data use in Musial took on the character of state test and accountability measures, while data use in Gibson was oriented toward locally-designed, shorter cycle feedback.

Although educators throughout Gibson saw attention to the SEs as important, they also recognized that the district interim assessments were not the only source for this sort of feedback. In fact, all roles admitted that there were challenges associated with the interim assessments. Many of these related to agreeing about the content of the assessments or to maintaining the teaching pace suggested by curriculum guides.

These were seen, however, not as pitfalls for attending to the SEs, but as motivations to use other sources of data about the SEs. For example, one principal encouraged her teachers to create common assessments that were tied to the SEs. She lauded that that these common assessments were more reflective of the SEs and more timely than the interim assessments. Similarly, although teachers mentioned the use of state test data for large-group and early-in-the-year decisions, they also described using SE-level data for informing classroom instructional practices. Examples of this included quizzes and SE-based “exit-tickets” about a day’s lesson, both of which might be used in collaboration with colleagues.

**Boyer’s notions about data.** In contrast with the preceding districts, there were clear divisions among roles in the Boyer district regarding perspectives on data. For example, central office members felt that data should be thought of holistically, with each form of data providing another dimension or “piece of the puzzle” on students. Accordingly, central office views on data generally focused on the importance of seeing the “whole student.” At the cabinet level, the opinion was that “everything informs.” Accordingly, cabinet members began to promote the need for what they called “*informative assessment*” at central office meetings, principals’ meetings, and the opening of the year address.

For the most part, the Boyer central office notion of data use centered around this level of general awareness about students. Rarely did central office members discuss data in terms of specific educational practices. Rather, they emphasized understanding about the needs, motivations, and histories of students. This was even so when describing the need to target certain kinds of students. For example, central office members designed and implemented trainings for data use at each campus that were intended to impress upon teachers the importance of using data holistically. Specifically, they provided teacher teams with the data for three

individual students, each representing a target group: students who excelled, economically disadvantaged students, and students who struggled academically. Teachers were asked to examine the data and to make inferences about the student's history of school experiences.

In contrast, campus administrators saw data more specifically in terms of practice. They saw data as being important to meeting individual students' needs. One described this as choosing "the right kids to work with on the right objectives at the right time." They also saw data as supporting programmatic decisions, such as when designing interventions for struggling students or making course scheduling decisions. Campus administrators did not make mention of "informative assessment" or the need to enrich one's understanding of the whole student via data.

Teachers presented yet another view about data. As found throughout Musial, the general sentiment from Boyer teachers was that "data" was about testing. Unlike Musial, Boyer teachers did not focus on any particular test. Teachers at different levels named different tests, with the common thread being that teachers were required to give students assessments, but not to systematically reflect or act upon their results. In other words, Boyer teachers viewed "data" as being about compliance and reporting information to central office, not necessarily "use."

Overall, teachers felt that "data" failed to capture what they knew in their "heart of hearts" about students. As one teacher lamented:

There was a day when a lot of worth was placed on the intuitiveness of a classroom teacher. We couldn't really put it down in numbers necessarily, but we knew a lot. [From this,] you could function on what you knew. So that'll leave a bad taste in your mouth about data. I just want my focus to be teaching these kids, and I trust my intuition to do that.

Another teacher described this in terms of being able to adapt lessons to students' interests. She felt that her classroom was "so amazing and so different" when she re-arranged her teaching this way, and not according to "information on a piece of paper." In short, Boyer teachers tended to

describe teaching if it was an art that was not readily amenable to being driven by “data.” Accordingly, teachers found routine classroom data most informative. These data included grades, running records, and portfolios of student work.

### **Sensemaking about Computer Data Systems**

Given that notions about data were differed among social groups, we next examined if notions about computer data systems also varied. If technologies had predetermined meanings and “effects” on work, then we would have found similar ideas about what particular systems “were about,” regardless of social grouping. Instead, we found that understandings about systems varied. This depended upon groups’ preconceived notions about data use. This dynamic played a part in users’ satisfaction with systems. In the following narrative, we will discuss these notions in terms of interpretive flexibility and value judgments about data systems.

**Interpretive flexibility and notions about data use.** As described in our literature review, the notion of interpretive flexibility represents a departure from technologically deterministic assumptions about technology. It suggests that the same technological artifact can mean different things to different social groups (e.g., Leonardi, 2009a; Orlikowski & Iacono, 2001; Pinch & Weibe, 1984). In this study, we were interested in the social groupings of district or of role. Thus, we examined whether districts or roles with access to the same computer data systems saw these technologies in similar or different ways.

Findings about the Flightpath system were particularly informative because this system was present in both the Gibson and Boyer. Thus, we were able to examine understandings about Flightpath across the two districts and across their individual role groups (i.e. central office member, campus administrator, teacher). Although technological deterministic views would predict that the significance of Flightpath would be the same everywhere, we found the opposite.

In total, we found four divergent perspectives about Flightpath. This pattern was consistent with the pattern around notions of data: Gibson views were consistent regardless of role, while Boyer was fragmented. Those four views are described next.

***Gibson perspective on Flightpath.*** Regardless of role, educators in the Gibson district saw Flightpath similarly. In line with their overall focus on SEs, Gibson educators characterized Flightpath as a tool for adjusting practices according to the SEs. Educators at every level valued Flightpath’s abilities to deliver SE level data and analyses. An example of teacher use of Flightpath was to compare performance according to SEs across the state test results and district interim tests, which could then be used in planning with other teachers.

***Boyer perspectives on Flightpath.*** This view can be contrasted with the views in Boyer. Boyer central office members valued Flightpath for its delivery of state test and benchmark data. However, they also felt that such data alone could not provide a full picture of the whole student. Accordingly, they often named additional systems for augmenting the insights afforded by Flightpath. For example, the PMI Plus assessment system offered short “snapshots” of student performance every few weeks. As one central office member described:

PMI Plus is a really good, comprehensive look at the child. I mean, Flightpath is very good for [state test] data and for the benchmarks that we give, but PMI Plus is great in terms of just identifying exactly what their weaknesses are in reading and math, and science too.

Central office members hoped that various systems would be used in concert to develop a multidimensional view of the student.

Boyer campus administrators’ views about Flightpath differed subtly from those of their central office. For example, they were less concerned about Flightpath’s potential limitations. As one campus administrator described:



Flightpath is a really good program that will take all the data from the [state] test and disaggregate amongst the objectives and the student expectations. It will give a good graph and good data showing where the kid has deficiencies and where their strengths lie.

Unlike central office members, they did not focus on the importance of overall views of the “whole student.” They were more concerned with the ways in which systems afforded individualization toward students’ needs. In this, they saw Flightpath and PMI Plus as affording similar kinds of individualization based upon test data, and less effort was made to distinguish the two from each other.

In fact, campus administrators compared Flightpath and PMI plus to other systems that were unique to their campuses. These comparisons were on the basis of systems’ capacities to offer individualized attention to students. For example, one campus administrator described how Flightpath and PMI Plus is for “us” but the program she expected teachers to favor “is actually for the child. That’s where the child gets the practice and extra help.” This alternative system delivered tailored, computerized instruction to students based upon teachers’ development of learning plans. On a similar note, another campus team was especially enthusiastic about their system that used individualized student data to help students choose and apply to colleges, as well as to make high school course selection decisions. They praised how this system was helpful in “getting the right kids in the right school.”

Boyer teachers provided yet another take on Flightpath. Few described using the system. Instead, the general sentiment was that data systems were things to be used when mandated. One teacher suggested that the dearth of Flightpath use was because the system contained mostly state test data. Another lamented the tendency to rely too much on technologies in education, stating that “We’re in a society so driven by technology that we go overboard.” In fact, only one teacher spoke with any enthusiasm about Flightpath. He was new to the district and had used it

elsewhere. He reported regularly using the system for analyzing teacher-made tests. Although this work typically took him between 30 and 40 minutes per test, he felt that it offered him a “bang for the buck in terms of what I can do in instruction.” He also reported offsetting this time commitment by doing most of his Flightpath work at home.

*Patterns in perspectives.* In a technologically deterministic world, ideas about the utility and practicality of a system are the result of the system. Thus, the same technology ought to be seen and used the same way, regardless of district or of role. To the contrary, these four perspectives highlight the interpretive flexibility of Flightpath.

As evidenced by Figure 2, we observed that the overall pattern of perspectives on Flightpath was similar to the patterns among their notions about data (Figure 1). Gibson roles were coherent to each other, while Boyer was fragmented by role. This sort of pattern was supported by findings in Musial, even though it did not use Flightpath. In Musial, notions about data use cohered at the district level, as did understandings about Front End. We suggest that notions about data may have preceded those about computer data systems. In the next passages, we describe how ideas about “data use” served as educators’ lenses on data systems. These lenses influenced how systems came to be defined and otherwise evaluated for utility or practicality.

**[INSERT FIGURE 2 ABOUT HERE]**

**Judgments about the fit of systems.** In order to determine how meanings around data systems might be embedded in notions about data use, we compared each set of notions about data use (e.g., data as being about accountability rankings; data as being about SEs) to descriptions of why and how particular data systems fit work. It became evident that notions about data served as users’ interpretive lenses, giving them expectations for what “ought” to be

in systems. In turn, this led to judgments about systems' value, utility, and practicality.

Importantly, these judgments were about the match between two sets of social constructions: one set around data use and the other around data systems. Contrary to technologically deterministic perspectives, less important were the actual data available or system features themselves (see the next section, *Paradox around Teachers' Enactment of System Features*).

Not surprisingly, users were most satisfied with their systems when their expectations were met. Figure 2 provides an overview of study districts' evaluations for how systems fit teachers' work. Overall, educators in the Musial and Gibson districts were most satisfied with their systems. Just as one might take it as a given that light bulbs produce light, they tended to take it as a given that their data systems gave them the data they expected. Because educators in each district had particular notions about what constituted data and data use, those were the data they oriented to in their systems.

More specifically, teachers in Musial (where accountability data were prioritized) used Front End to access accountability data. Teachers in Musial reported creating reports about students based upon their rankings on state tests. In the words of one teacher, "I do love Front End. I love being able to read and to have that resource. After getting to know students personally, I'll go and look at it... My push is to make sure that everybody is not just passing, but that also at commended [status]."

Teachers in Gibson (where progress on SEs was prioritized) used Flightpath to access and monitor progress on the SEs. One Gibson teacher spoke at length:

What I like about using Flightpath is that you can break down by student, by class, by teacher, by school, by district. You can break data down into many different categories, but it makes it easy to see exactly which SE, teacher, and students were low and which ones did well. [Item analyses] give you a really good understanding of what they understand and what they don't, and they show you misconceptions as well.

Not all educators, however, felt that they were able to get what they wanted from their data systems. In these cases, the problem was in wanting things they did not perceive to be in their systems. For example, in the Musial district, a handful of teachers dissented from their colleagues about Front End's value. These particular teachers considered data and data use to be important for daily instructional practice and believed the state tests were inadequate for this purpose. Rather than state test data, they wanted "real feedback about performance." Although the issue of "real feedback" might be interpreted as suggesting the need for systems to have the "right data," we note that this may be subjective—most Musial teachers did not question Front End's value.

In Boyer, teachers were generally dismissive of test data in favor of information from regular classroom activities. As indicated above, few used Flightpath of their own accord. When teachers did describe using systems, this was in terms of complying with mandates to test and enter data using computer systems. Analyzing or reflecting about data via data systems was a personal choice, and Boyer teachers did not generally perceive that the data offered in their systems would be valuable. An exception to this was Boyer's online gradebook, which many teachers felt fit well into their daily practices. In the words of one teacher, "It's what we're doing every day, if not every period." They described using the online gradebook to determine student needs, as well as to collaborate with parents or other teachers. This form of technology use was in accord with Boyer teachers' overall attitude that the data from daily classroom activities were most valuable.

Finally, it should be noted that the Boyer district's overall pattern of fragmentation by role was evident in notions of fit among roles. For example, central office members in Boyer

considered the online gradebook as simply a gradebook, and did not predict it to be teachers' favored system for obtaining regular feedback about students. Similarly, campus administrators tended to be more positive about the importance of particular systems to teachers' work than teachers themselves reported.

### **Paradox around Teachers' Enactment of System Features**

Having found that notions about data use framed how users conceived of and evaluated their systems, we further focused on what this meant for teachers' uses of systems. As described previously, technologically deterministic perspectives tend to assume that technologies have predefined "effects" on work. In other words, having access to data systems would be assumed to result in expanded data use practices universally, regardless of social context. If they do not, then it is assumed that better, more powerful, or more desirable features must be needed. Contrary to these perspectives, we did not find that simple access to functionalities resulted in use. Rather, notions about data use served as an interpretive lens through which certain features were favored, while others were ignored or rejected.

Each data system offered a range of features and functionalities, from which teachers used only a sliver. For example, as Musial personnel developed the Front End system, they took care to attend to feedback from the district's teacher user group and associate director for data use. Consequently, Front End provided teachers with a number of features they had asked for, such as direct and timely access to data about state test results, student attendance, tardies, discipline, and district benchmark test scores. Despite the potential value of these features, they were rarely mentioned in our interviews. Instead, it was accountability data (e.g., state test passing/failing rates or "commended" levels) that teachers actually used. In accord with their district's notions about data, Musial teachers used their system to generate lists of students to target for academic support according to accountability standards. In the words of one teacher:

It kind of let me know who is at risk and which kids struggle. I definitely want them up front... I mean I know that my kids struggle all the time, but it just lets me know which ones I need to focus more attention on... [Front End] let me know their reading levels. Where are they reading at? Have they failed tests in the past? These are kids I really need to focus on.

A similar pattern could be found in Gibson, which was expanding Flightpath to also handle assessment data. Whereas Flightpath had only been used for teacher appraisal data, it now offered SE-level data for state test and district benchmark tests for each student and class. Moreover, it supported the automatic creation of tutorial reports based upon individual student performance. One important reason behind Flightpath's expansion was teacher demand for features that allowed them to scan and instantly analyze locally-designed data (e.g., classroom assignments or subject area common assessments). Despite the potential value of these features, however, it was the SE-level data from state test and district benchmarks that teachers actually used, in accord with their district's notions about data. For example, one explained:

I show my kids a lot of the data. I let them actually see it so it connects with them. Our warm-ups are mostly missed questions from the [district benchmark test]. I put the data underneath my book on my projector, [review data about students' previous responses,] and talk through the question. I use it a lot.

This pattern presented a paradox. Although teachers were positive and aware about the assorted features available to them, the selection they reported actually using was much more limited. In other words, simple access—even to the “right” data and “right” system features—was not enough.

We interpreted these findings to suggest that notions about data use illuminated certain system features, while making it easier to ignore others. In effect, general knowledge about a feature did not necessarily result in making it a priority for practice. This explanation could also be extended to the teachers in Boyer. Because these teachers saw “data” as being a thing to collect and report, but not necessarily to use, many felt comfortable rejecting systems wholesale. They did as much as it would take to comply with central office mandates (i.e. priorities). The exception to this was their use of the online gradebook, which fit into their personal priorities at work.

### **The Influence of Central Office**

Sensemaking shaped teachers' enactment of computer data systems, but we found that central office could play a hand in these processes. We have shown that the messages emanating from central office about which data to prioritize or to value influenced teachers' notions. However, central offices fell short when it came to helping teachers make sense out of their data systems. Instead, they invested work around the technical aspects of system implementation. In the following narrative, we explicate these findings.

**Messages about data from central office.** In previous sections, we demonstrated that district messages played a part in one’s notions about data. In this section, we summarize these results in terms of the central office.

In the Gibson and Musial districts, there was a strong message from central office regarding which data were to be prioritized: SE data in Gibson and state test data in Musial. And, teachers in these districts most often described data and data use in these terms. This was true despite comments from teachers indicating that other data could also prove valuable. Thus, the foregrounding of SE and state test data in Gibson and Musial (respectively) seemed to have a strong effect on how teachers conceptualized about data – and consequently, what they saw in and used in their data systems.

Conversely, there was a vague message emanating from the Boyer central office about which data were most important. Leaders’ perspectives regarding data ranged from “everything informs” and “*informative assessment*” to attending to the “whole student.” Accordingly, we observed varied notions about data and data use (notions that were fragmented by job role). These notions were coupled with similarly disparate views and uses of data systems.

**Central office supports for data systems.** Teachers and central office personnel reported different views about the degree and value of support offered by central office around data systems. Although we observed and heard central office report invest significant efforts around systems, many of these efforts were technical in nature. As a result, sensemaking was taken for granted. Indeed, teachers in all three districts reported needing more help understanding and gaining value from their data systems. This discord can be illustrated by comparing teachers’ views about central office support to central offices’ accounts of their work.



*Teachers' views about central office support.* Although teachers were often clear about their central offices' efforts around "data use," the same could not be said about data systems. For example, teachers in Musial readily spoke about their central office's efforts to focus their attention on state test performance. But it was a different story for computer data systems. Most teachers in the district were expected to learn about Front End via "online training modules" (i.e. Powerpoint slides). Even when pressed, these teachers could not describe any support from central office about how to use Front End. They described being provided access to the system, with formal support from the school and central office stopping there.<sup>8</sup> In fact, a common way for teachers to describe having learned to use Front End was via experimenting on their own or via pulling a colleague aside for help.

When asked about their district's support for data use, teachers in Gibson were of mixed opinions ranging from negative to positive. Some were put off by having to deal with "stacks of data," such as special education paperwork or hand-copying data from file folders. Others were quite positive about the involvement of central office. For example, one group especially was positive about how conversations with central office members and instructional coaches helped them to rethink their instructional and data use practices. When it came to the support for computer data systems, however, teachers were less positive. One group used the term "cognitive dump" to describe trainings, lamenting that there was little support beyond being told about some potential benefits and how to log-in. Another group called it the "here it is, now go"

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<sup>8</sup> The exception to this came from our observational data of one-time Front End trainings for some specialized teachers (e.g., the teacher user group or teachers of gifted students). Although they were positive about the system and their support, they were not representative of the district at large. When asked, none of the teachers in our focus groups reported contact with the associate director for data use or other forms of central office support.

approach, expressing the wish that they might have trainings more regularly, such that skills might be deepened over time.

A similar pattern was seen in Boyer. Teachers saw central office as offering some trainings for data use, but described little support for the use of computer data systems. They characterized central office as requiring that data be “produced” (i.e. via monthly or bi-weekly assessments) and then turned in. At trainings, they were “shown” data but not instructed on how to use it. When it came to computer data systems, they described no expectations about their use. Some were frank about how they were required to use systems to upload data, but not for other purposes. For the most part, which systems they used, and how, was up to them.

*Central offices’ technical focus on supporting computer data systems.* Teachers’ portrayal of their central offices might lead one to conclude that not much was being done about computer data systems in these districts. To the contrary, much was being done, but little of it was about influencing teachers’ sensemaking about computer data systems or their potential value in practice.

Interviews and observations collected from central offices revealed their attention to data systems to be focused on technical and logistical issues. These included ensuring that systems ran smoothly, that systems had desirable features, and that teachers received a basic overview for the technical side to system use (e.g., how to log in and find certain data). Although only Gibson central office members used this term, an attitude of “deployment” generally characterized central office’s approaches to data systems. Formal attention was rarely given to how or why particular features might be meaningful to particular classroom practices. Regardless of district, central offices took it for granted that data systems’ benefits would be self-evident.

We saw this in several ways. For example, the Musial district created the associate director for data use position for supporting data use and the creation of Front End. Although this person worked with principals and conducted some trainings for certain teachers, most of the district was expected to learn Front End by viewing the online training modules. Similarly, the Gibson central office attempted to support Flightpath via short trainings at school campuses. This was seen as being sufficient because Flightpath was similar to its predecessor and had been in use for teacher appraisal. Neither of these central offices questioned whether the full depth and breadth of these systems would be used, nor did they expect the need for following up with teachers on how to embed systems in regular practice.

The Boyer central office was similar in believing that how to best use systems would be self-evident. Their view that “everything informs,” however, meant that they emphasized many systems at once. At the same time, the Boyer central office treated the use of computer systems as if it was a minor component to data use. On one hand, they treated systems as easily interchangeable for each other. To the chagrin of a few teachers and principals, funding for data systems that were not widely used or that were considered redundant was cut at the beginning of the year. The expectation from central office was that the remaining systems could perform the tasks just as well.

On the other hand, Boyer central office members considered the integration of data by hand to be sufficiently comparable to the use of an integrated data system. For example, central office trainings for data use involved delivering teachers with paper printouts from various systems. Central office members envisioned teachers accessing each system for its unique benefits, then integrating the information on their own. Although there had been some consideration of purchasing an integrated data system for the district, this was eventually

determined unnecessary. While cost played a factor in this determination, one central office member considered this “human resources solution” to be better than a data system. He asserted that using instructional coaches to print out and otherwise assist teachers might improve teachers’ quality of data use.

### **Discussion**

The question framing this article related to the factors affecting teachers’ use of computer data systems. To address this question, we drew upon issues around sensemaking, particularly the notion of interpretive flexibility. This helped to illuminate that the ways in which data systems are used (or ignored) springs from users’ notions about “data use.”

Sensemaking about data systems was structured by notions about data and how data should be used to support instruction. In turn, these notions were influenced by signals emanating from central office. Peoples’ notions cohered within social groupings (i.e. district or job role), serving as interpretive lenses for systems. Where there was a clear message (Gibson and Musial), social grouping did not matter beyond district. But where messages were unclear (Boyer), the sense that people made was distinguishable by role.

Contrary to technologically deterministic views, we did not find technologies to be agents of change, influence work of their own accord. In fact, even functions that teachers considered potentially beneficial might not actually be applied in practice. Rather, we located agency in educators’ sensemaking about data and data systems. These processes explained how functions were favored, ignored, or rejected in practice. Subsequently, we saw room for central offices to assume less about the obviousness of the benefits of computer data systems. More could have been done to support and shape teachers’ understandings about data systems. In the following sections, we discuss how this may be done by considering broader notions about data use,

understanding that the technology may not bring about change on its own, and redefining technology implementation for district leaders. Finally, we close with some additional considerations around school leadership and vision.

### **Particular Notions About “Data Use” Are Not a Given**

Our study illuminated the variety of notions, definitions, and uses for data that may exist within districts or within roles. Further, our study showed that educator interaction with technology was shaped – and thus varied – by these notions. We believe it is thus important to explore how this phenomenon extends beyond technology. That is, to understand how “data” can best inform educational practice, it is important to first understand the variety of notions of what “data use” is and how these notions affect practice. For example, policies such as No Child Left Behind have made it easy to equate “data use” with accountability, but it is inappropriate to stop there. Only one of our three study districts saw data use as an accountability driven phenomenon. There were other lenses, which varied by context.

Thus, we emphasize the need for scholars to provide an emic account of educators’ perspectives on data. Accordingly, the burden for researchers is to determine participants’ own definitions and priorities for data and relate these dynamics back to the phenomena under examination. In doing so, researchers should be better able to identify how participants locate data in their professional decision making.

Our data suggests that many of these personal accounts will be consistent based on social grouping, as suggested by research relating to technologies and their interpretive flexibility (e.g., Bailey & Barley, 2011; Barley, 1990; Carlile, 2002). Thus, the current study provides a bridge for researchers to continue examining the influence of social groupings on computer data system use (and on data use in general). Although the categories of social groups in this study may

informative in this regard, so might other groupings. For example, teachers also interact with grade level or subject area teams, entire faculties, and school leadership teams.

On a similar note, methodological shifts might further illuminate sensemaking patterns. For example, Coburn (2001) applies an ethnographic case study approach to uncover the ways in which teachers' school-level professional communities influenced their sensemaking about data and how to implement reading policy. Moreover, Daly (in press) provides thought arguments regarding how social networking analysis could shed light on the pathways by which understandings about data use pass through schools. Contextualizing data use in such manners would help to illuminate the unique circumstances that contribute to changes in practice.

### **Technologies Occasion (But Do Not Determine) Change**

The underlying promise of computer data systems is that they will naturally change schooling by their very presence. Access to computing power is assumed to be enough for progress. Contrary to these assumptions, our findings suggest that technologies are not necessarily in the driver's seat for changing practice. While providing access to data systems might be an important first step, we did not find that the introduction of a system necessarily resulted in changes to practice. Technological features maybe ignored, rejected, or misconstrued. Some may be favored over others, despite their relative benefits.

Indeed, we found it exceedingly rare for a teacher to mention having used or experimented with a system function just because it was there. In accord with structuration theory (e.g., Jones & Karston, 2008; Leonardi, 2009b; Orlikowski, 1992), we posit that computer data systems provide occasions for changes to practice, but that envisioning and habituating those practices is a social matter. In this way, agency is located in people, but also embedded in their interpretive processes and understandings about the world (e.g., O'Day, 2002; Scott &

Davis, 2007; Weick, 1993). Thus, we posit that technological features and other material resources provide only a starting point for what might be easy or hard to do in work. If certain systems or functionalities are underutilized, then the larger issue may be in how educators have made sense of them.

### **Implementation as an Extended Period of Adjustment**

We found that central offices failed to make the most of opportunities to shape sensemaking. Although central offices sent messages about what kinds of data use were important, and although they attempted to support teachers' access to data systems, they rarely focused on their intersection. Research in other fields suggests that notions about technologies, relationships among workers, and new designs for technologies can co-evolve iteratively over time (Barley, 1990; Davidson & Chismar, 2007; Orlikowski, 1996). Leonardi (2009b) suggests that the notion of a fixed "implementation line" fails to capture the ways in which technology implementation takes place over an extended period of social adjustment.

Our study offers a bridge between the research on technology implementation and the research on data use initiatives. Although educational scholars have begun to explore the ways in which school level sensemaking around data may be influenced by interactions with central office (e.g., Honig & Venkateswaran, 2012; Spillane et al., 2011), less attention has been given to such issues involving computer data systems. Heifetz and Linsky (2002) provide one way attune to sensemaking opportunities. They distinguish between technical challenges and adaptive challenges, describing the former as those that can be resolved using everyday knowhow and routines. Adaptive challenges, however, require that people develop, adjust to, and apply new ways of looking at the world. Such challenges require that leaders attend to values, habits, and attitudes of people in their organizations. Recognizing such "people problems" around data

systems raises the stakes on central office leadership. In this view, system implementation does not stop at decisions about purchasing and training.

First, district leaders should treat issues around data use and data systems as conversations over time. Simply affording access to potentially beneficial or desirable system functionalities was not sufficient to ensure that teachers would use them. We found that messages from central office influenced what kinds of data were prioritized in practice. In Musial and Gibson, where the messages about data use were relatively focused, teachers focused their uses of data systems on those purposes and virtually ignored functionalities that they themselves had asked for. In Boyer, where the message was most diffuse, teachers were least engaged in leveraging their data systems. These or other messages could be considered first steps toward creating more dialogue about core issues in teaching, learning, data use, and the role of data systems.

Thus, ensuring that teachers make the most out of data systems involves not only developing teachers' knowledge about systems, but also how various functions fit into the districts' overall messages about data use. Engaging in such work also provides district leaders with opportunities to engage teachers and administrators in dialogue about what forms of data use are most congruent to their beliefs and values (Wayman, Jimerson, & Cho, 2012). Conversations about data systems can provide an important venue not only for expanding technical knowledge, but also for reshaping what people understand about data use and what might become the district's collective vision.

Second, district leaders and technology designers can be attentive to how understandings about data and data systems are co-produced over time. This involves continually seeking out feedback from users. For example, district leaders might enact formal processes to capture



innovative practices as they emerge. This involves not only attending to uses that they expected to benefit students, but also unusual or dissenting practices. Further, improved communications and relationships could help to share effective practices out to others. Such considerations might apply not only to computer data systems, but also to technologies in education more generally.

Likewise, technology designers (both local and commercial) might use similar information to evolve new versions of their products. Instead of relying upon their own assumptions about how data systems fit into a district's particular context, data system developers can leverage feedback regarding what teachers are actually seeing and doing with those systems. Moreover, although standards-based accountability policies have made the development of data systems around state standards lucrative, this is not to say that other kinds of systems might not also emerge in light of other ways to think about school "improvement." For example, improving collaboration among school faculty or fostering a positive school cultures among students are other aims around schooling that data systems could support.

Third, district leaders might broaden modes of communication about data systems and their use. While traditional meetings or trainings can certainly play a role in sensemaking about data and data systems, so might Web 2.0 technologies, such as self-produced online videos, wikis, blogs, and micro-blogs (i.e. Twitter). One characteristic of Web 2.0 technologies is that they encourage users to be active participants in the generation of new meaning and understandings (Greenhow, Robelia, & Hughes, 2009; Treem & Leonardi, 2012). Innovative practices, questions, and musings might be addressed and fleshed out within a larger community of like-minded colleagues. Online videos could help to store and distribute important knowledge. Thus, communities of practice (Brown & Duguid, 1991) might be supported that could transcend the planning period, teacher's lounge, individual school, or home.

### **Additional Considerations around School Leadership and Vision**

Although we have described different worldviews around data and data systems, we have sought to avoid normative assertions about any being “better” than the others. This distance was necessary in order to demonstrate issues around interpretive flexibility. Each district worldview was set on equal footing with the other. Thus, a question looms: If there can be different visions for the use of data and of data systems, then is there a “best” one?

**Interpretive flexibility and vision.** Despite interpretive flexibility’s utility as an analytic tool, some have voiced concerns that too strict of an interpretive stance can obscure important moral and ethical questions around technology (Kling, 1992; Winner, 1993). Accordingly, we suggest that researchers and school leaders continue to press on issues around the content of beliefs and values when it comes to educational data use. In other words, although scholars have highlighted the importance of creating cultures of inquiry in schools (Copland, 2003; Datnow, Park, & Wohlstetter, 2007; Hamilton et al., 2009), less has been done to compare the contents of particular school visions around data.

This issue of vision is complicated in that it involves bridging individual and shared notions. Shared goals and a common language around the “hows and whys” of schooling are considered important supports to data use and school improvement (Hamilton et al., 2009; Wayman & Stringfield, 2006; Wohlstetter, Datnow, & Park, 2008). Although goals and language help to coordinate and plan work, vision is also more than that. Senge (1994) describes how vision in terms of its ability to bind people within a shared sense of identity, destiny, and genuine commitment to organizational endeavors. By tapping into values around schooling, vision has the ability lend initiatives legitimacy and a sense of authenticity. One of the challenges of school leadership, however, is that administrators are expected to channel a host of value systems into

organizational practice at once (Begley, 2006). These may include not only their personal values, but also those of the organization, profession, community, and society. Doing this well could make positive contributions to schools' professional climates and cultures (Datnow et al., 2007; Talbert, 2010).

However, conflicting value systems can also result in discord. For example, Johnson (2007) suggests that principal accountability measures may have distracted principals from strongly pursuing their personal goals around culturally responsive instruction and parent involvement. Others have highlighted the stresses and frustrations voiced by teachers when school and district responses to accountability conflict with personal or professional values around schooling (Ingram, Seashore Louis, & Schroeder, 2004; Valli & Buese, 2007; Wills & Sandholtz, 2009).

**A community vision for data use.** In our study, districts ranged in terms of both their relationships with accountability pressures and their overall cohesion to any one worldview. Points of contrast among our study districts were typically around commonly available data types. This included differences in how state tests, interim assessments, classroom-level data were prioritized. It also included if attention was drawn to accountability-related demographic groups, learning objectives data, or student-teacher interactions. These details serve as reminders that people have agency in what sort of visions around data use they choose to adopt in their communities.

Indeed, one charge for school leaders may be to ensure that schools engage in such dialogue. What kinds of schools do their communities want? For example, it stands within reason that an organization that prioritized responsiveness to students' cultural heritages could leverage some computer data system toward those very purposes. The data stored and leveraged might

differ from, but perhaps also insightful about, student learning and success. Examples might include students' personal interests, students' sense of belonging, their sense of efficacy in socio-political arenas, or information relating to culturally responsive instructional practices.

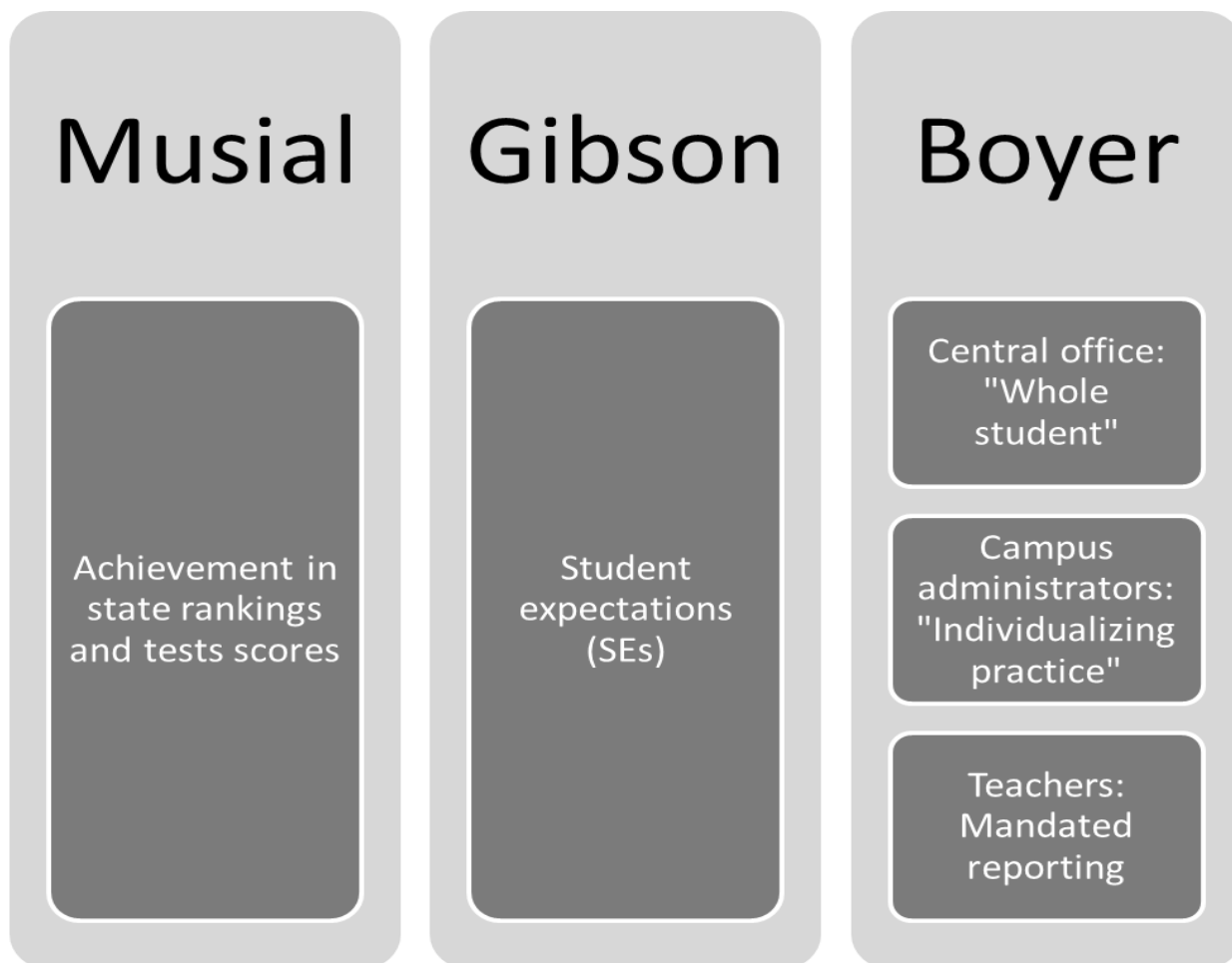
To sum, there probably isn't one "best" vision for data use, but some will be more compatible with deeper, collective values and beliefs around schooling than others. In the end, a vision for data use is not only about fostering more data use, but also about what kinds of data use localities feel is "best for the kids." Just as the details might change or evolve according to the unique conditions of each district's context (Wayman, Jimerson, & Cho, 2012), how this manifests school level will also depend upon school leaders' abilities to harmonize the various internal and external demands at their schools. Data systems can play a role in this by serving as a way to tie together and represent those collective values and beliefs, but the manners in which these things are enacted will depend upon sensemaking and how it has been managed.

### **Conclusion**

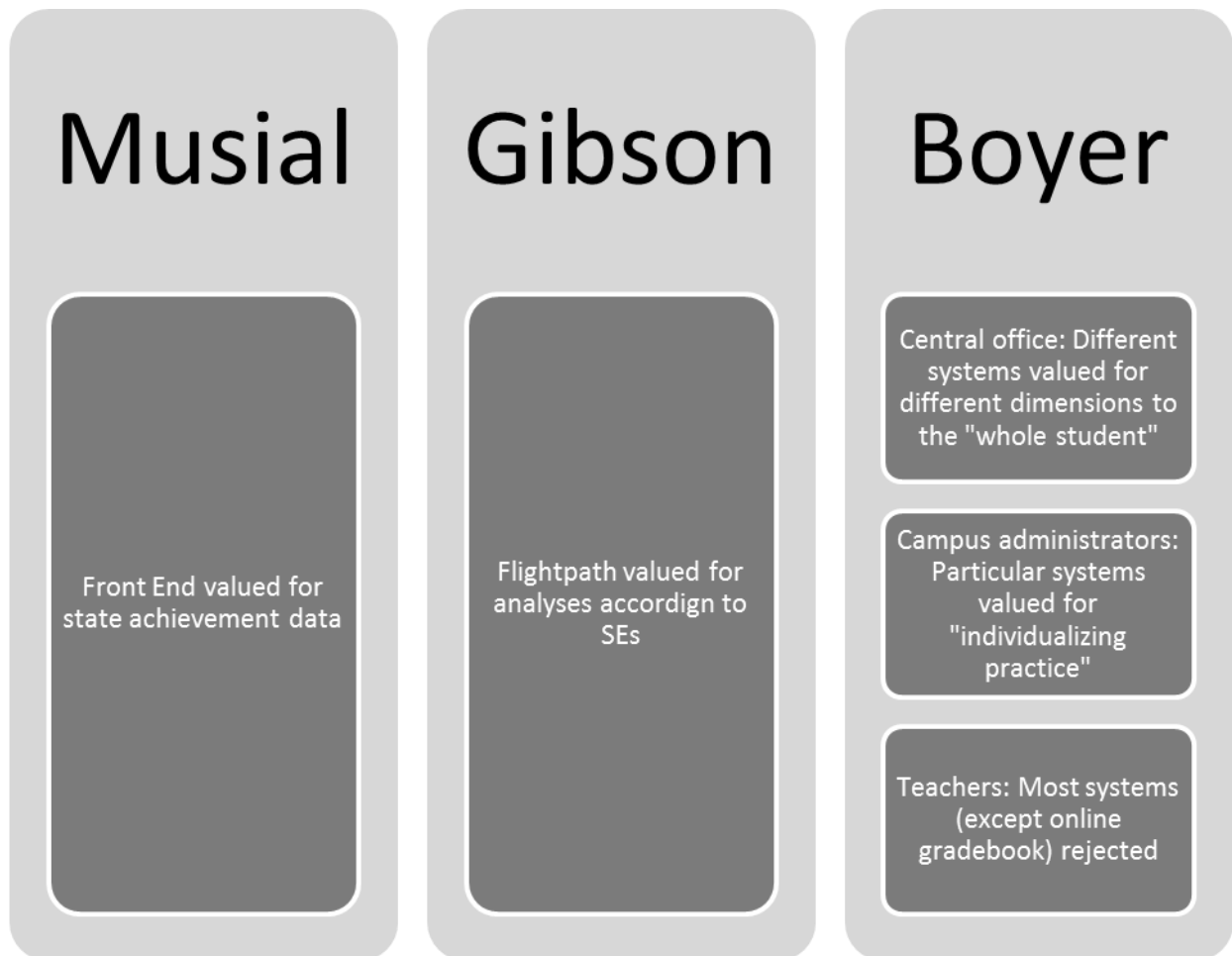
In the end, data systems are what people make of them. The findings of this study have run counter to some of the everyday assumptions made about technologies. Although computer data systems can certainly be vital to data use, we have also shown them to be problematic. Rather than systems having a direct and universal effect on data use, we found that sensemaking issues around data focused what aspects of systems were used in practice. In other words, the use of a computer data system was not simply a matter of the utility of data or practicality of the system.

Such dynamics underscore the importance of central offices' engagement with schools around how and why data can support schooling (Honig & Venkateswaran, 2012; Wayman et al., 2012). Messages from central office about data use often held much currency in educators'

priorities around data use. Indeed, they had the potential to trump what teachers personally considered valuable. It was not enough to have the “right” data or system functions. Shaping and attending to values, beliefs, and vision was also necessary. Taking on this view suggests that districts may get a strong return on data system investments by treating implementation and sensemaking as issues that unfold over time.



*Figure 1.* Pattern of notions about data among the study districts.



*Figure 2.* Study districts' evaluations about data systems' fit to work.

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## Appendix A

### Central Office Interview Protocol

- What has the district been doing this year to improve data use? How have these efforts involved computer data systems?
- In what ways is the district emphasis on data use being shared with teachers?
- From where you sit, how are you seeing teachers and principals using data?
- What problems have you seen them solve by using data? How typically does this happen? Which specific data were most important?
- How does your district figure out if teachers' data use needs are being met?
- What's your reaction to complaints that data are not meaningful?
- Which computer data systems are most helpful to teachers right now? Which features or functions? How typically does this happen? Any complaints or limitations?
- What are the purposes of these systems? Their histories in the district?
- Ideally, how should these systems fit into a teacher's everyday work? How typically does this happen? What has the district done to support this? How do these things affect your job?
- How does your district figure out if teachers' needs around computer data systems are being met?
- Imagine that you woke up tomorrow and your district's challenges around data use had been solved. What would have happened?

### **Campus Administrator Interview Protocol**

- From where you sit, how are you seeing teachers using data?
- What problems have you seen them solve by using data? How typically does this happen? Which specific data were most important?
- How do these things affect your job? Your typical day?
- How knowledgeable is central office about the data use needs at your school? How well do they meet those needs?
- What has the district been doing this year to improve data use? How have these efforts involved computer data systems? How are these efforts working out?
- In what ways is the district emphasis on data use being shared with teachers?
- What's your reaction to complaints that data are not meaningful?
- Which computer data systems are most helpful to teachers right now? Which features or functions? How typically does this happen? Do you use these systems?
- Do teachers describe any complaints or limitations with these systems? If so, how do these affect your job?
- Ideally, how should these systems fit into a teacher's everyday work? How typically does this happen? What has the district done to support this? How do these things affect your job?
- How knowledgeable is central office about the data system use at your school? How well do they meet your data system needs?
- Imagine that you woke up tomorrow and your district's challenges around data use had been solved. What would have happened?

### **Teacher Interview Protocol**

- Which data do you pay attention to the most? Which are most informative? What do you do next? How typically does this happen?
- How do administrators or other staff factor into these activities?
- How knowledgeable is central office about the data use needs at your school? How well do they meet those needs?
- What has the district been doing this year to improve data use? How are these efforts working out?
- What's your reaction to complaints that data are not meaningful?
- Which computer data systems are most helpful to you? Which features or functions? How typically does this happen? What are the purposes of these systems?
- Ideally, how should these systems fit into a teacher's everyday work? How typically does this happen? What has the district done to support this?
- Do your systems do what you want them to? What do you do when you need help? How typically does this happen?
- What role have administrators or staff played in your data system use?
- How much emphasis does your district place on using data systems? How is that emphasis shared with you?
- How well does your district meet your data system needs?
- Imagine that you woke up tomorrow and your district's challenges around data use had been solved. What would have happened?



## Appendix B

Below we exhibit the final code list using interview and observational data. Names have been replaced with pseudonyms.

Code	Interview Data	Observational Data
Data's intents and purposes	<p>[Data] should be all for teachers. If I've taught something, I want to know if they learned it or not. If they didn't, I need to do something different. I don't consider [my data as being] for administrators. I think they probably look at, but they're more likely to look at the overall district, or maybe a campus. Where people are and such. They're just kind of looking at numbers, but we're looking at whether the kids learned or not.</p>	<p>At 8:58, George shows a slide about "Evidence of Success." It shows 10 schools and their increase in TAKS scores by grade. He asks each school team to stand up for applause, and to stay standing. The increases range from 4-20%; the overall passing rates range from 73-over 90%. A big star appears on the screen about how [the district] has been rated recommended 2 years in row. He says they've never done that consecutively.</p> <p>At 9:02, he asks those schools who are expected to increase in [state] rankings to "please stand." Chairs shift around the room. A woman nearby yells "yeah!" and there's applause throughout.</p>

Uses of data	<p>I'll use [the state test] at the beginning of the year, but then within the classroom, I'll have a Friday assessment focused on whatever we're doing that week. If they miss that, then the next week I'll have their math in stations and I'll pull that person over or that group of people over. We'll go over whatever happened last week. I'm not necessarily looking at last year's [state test], I'm looking at this year's. I'm not just looking at Flightpath; I'm looking up until last week.</p>	<p>11:40. Ellen shows a diagram to describe the steps of RTI [for educators at the secondary school level]. It begins with identifying a student, moves to Tier 2, progress monitoring, and review of progress. This then has a return arrow to show continuous problem solving. Ellen says there's still an issue of "what to do with that data" in secondary. EX: Right now, a math intervention teacher will get clumped with other math teachers.</p>
Efforts to support data use	<p>We'll do data talks. Do you know how we do the quarterly data talks [between central office and campus administrators]? Last year it was very intense. [One campus administrator] told me they put together 20 or 30 slides of information. This year it's not owned by [the Deputy Superintendent]. It's owned by the Assistant</p>	<p>2:21. [Avery demonstrates accessing the online curriculum units for social studies.] Samples of assessments come up. Avery says their philosophy was "less is more." If they give too many samples, then they just become print outs for assessment. The point is to help them replicate or modify what's in the samples. Some are [state test]</p>

Superintendents. [One of them] told me, “I want the first talk to be very basic. I don’t want a dog and pony show, I want them to identify the SEs, but I want them to have the reports...” When I’m asked what data talks should look like, I know that [one Assistant Superintendent] is going to try to keep it simple, but he needs to talk to the other two so there is consistency. based, others are open-ended, others are project-based assessment. Avery hopes these samples “help [teachers] learn how to assess their kids.” Avery adds that the samples are in MS Word, because they want teachers cutting, pasting, and editing questions. These not to be “mini [district benchmarks].” They are meant to be adapted.

Computer data systems’ intents and purposes

I think that the Flightpath system is probably the most useful. You have your TAKS data in there, but you can also do informal benchmarks and local benchmarks and have this scanned in directly, then instantly fed back to you the next day—or the next hour really. Then you can break those apart by student objectives, student expectations, and all of that.

11:30-11:32. The AP who had been in the left corner (talking to principal) calls for attention, staying in her seat. “Real quick” she wants people to chime in with a sentence a piece. She speaks quickly and so do the others.

She wants to hear how the portal might support their work, calling first on an electives teacher. I don’t catch the answer. Next, she asks a core academic area teacher. The response is

about a “bubble list” of kids.

She suggests using this for classroom level ability grouping, per class period.

She asks an inclusion teacher what she thinks. This woman is older and takes her time, saying a few sentences involving who, where, and what. The AP interrupts and says “OK, thanks,” and the point gets lost.

The next speaker talks about elevating students to commended [levels on the state test].

The AP gives a little speech about how this will help teachers identify students by needs, not ELL and SPED labels. You know the score, not just the label. You can look at the level of instruction instead of lowering expectations. “This is awesome.” She suggests they build in time for the portal when they consider their

Uses of computer data systems	<p>This year I started to scan all of my tests into Flightpath and began running the graphs to see what concepts have been mastered and what concepts haven't been mastered. I use that to actually tailor my question instruction... What we do is we'll teach the lessons and then I will either take content from the curriculum standards test or I can build my own test. Depending on how the chapter played out or how the lessons played out, I'll make a decision which version to go with. And we'll go and enter those tests into Flightpath, print an answer form, then give the forms to the kids. I use a separate sheet of paper for the essay [which I grade by hand].</p>	<p>department agendas.</p> <p>At 12:06 Jackie begins the training intro. She asks how many of these [gifted student program] teachers have done their online training [for Front End]. Only about 3 of the 40 raise their hands. Those 3 are all sitting together. Jackie asks their reactions to Front End. They found it easy to use. One teacher says it's like what they'd already been doing but "this just gives you more."</p>
Efforts to support	<p>I still believe that we have teachers out there that have a huge</p>	<p>Jackie described some of the screen shots and elements of Front End.</p>

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computer      misunderstanding of the online      Jackie emphasizes that these elements  
data system      gradebook and how it actually works.      were by the request of the user group.  
use      And that's just how they load their      It's what they "defined as most  
grades and percentages in. I do believe      critical." She says that this was their  
that we do not do a good job up front      task: to make clear what is important to  
of giving the teachers enough time to      teachers. I ask where they [the  
assimilate themselves to the new      teachers] came from. Dee says they  
technology that we put in place. They      asked principals to find people who  
chunk it right in at the front [of the      used data themselves and were  
year] when teachers are trying to get      representative of many view points,  
lesson plans going and trying to get      such as SpEd, Bilingual, ELL.  
excited about their new room and  
whatever. Then they say, "oh by the  
way your data is not coming through  
[the old assessment system] anymore."  
I think this was September. I remember  
they sent me to two or three different  
things, and one was Flightpath, but at  
the moment I couldn't even remember  
which one was which.

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